

WOAMTEC

Women on a Mission to Earn Commission

The Premier Business Building Organization

Meet Your Executive Team



Kiki Koymarianos
Owner, President/CEO,
Executive Director of Woodlands,
TX Chapter
Residential Realtor,
Keller Williams

I have been in the Real Estate industry since 2004 and am licensed in both Florida and Texas.

My number one priority as a Realtor® is to understand my clients' specific needs and respond to them promptly, professionally and with integrity. As an agent who's an expert in this local area, I bring a wealth of knowledge and expertise about buying and selling real estate here. It's not the same everywhere, so you need someone you can trust for up-to-date information.

My "client first" philosophy has always been my approach and it requires me to continually improve my skills and ways of doing business. I use the latest technologies that enable me to do everything I've always done, only

much more quickly and efficiently. My practice is to listen, hear and truly understand your needs.

I have been in WOAMTEC since 2012 and I am the director of the Woodlands, TX chapter.

WOAMTEC has been the women's group that I have focused on to grow my Real Estate business and give back to my local community. I have met wonderful women who also own their business and work hard to establish and maintain relationships while offering great customer service. I get excited to attend every networking function my chapter offers and spend time with the best business women in town. The group is always uplifting, encouraging and willing to help in any way they can. WOAMTEC is a growing professional networking organization. WOAMTEC is all business and it is all heart. It provides a genuine space of warmth where businesses AND friendships can thrive. I recommend WOAMTEC everywhere I go.

I bring networking knowledge, enthusiasm and professionalism to the table. I cannot wait to see where this extremely talented executive team will bring WOAMTEC next.



Leda Pérez
VP of Directors' Leadership Development,
Executive Director of Ocala, FL Chapter
Integrative Nutrition Health
Coach and CEO/President of LPC
Partnerships, LLC

I am an Integrative Nutrition Health Coach with nearly 30 years experience in the health and wellness industry. I practice a holistic approach to health and wellness, taking into account all areas of your life and how they impact your health. My clients learn to live a healthier lifestyle through increased self-awareness. I believe each person is fully capable of making well-informed decisions as their own

expert. My ultimate goal is for every client to understand their body's needs and to take control of their health.

I am proud to have been with WOAMTEC since 2013.

WOAMTEC works with my schedule and business focus. I enjoy working with women and a few good men who understand the power and talents we have in our economic structure. WOAMTEC allows me to connect exclusively and purposefully with empowered women.

I have 30 years of administration and business development experience. I bring a sense of humor and flexibility to every personal and business interaction. I am excited about the future of WOAMTEC.

Thank you Kiki for the opportunity to once again add some fire and passion into WOAMTEC!



Carolyn Gray
VP of Human Resources
WOAMTEC Member
Personal Development Strategist
Zircon Consulting

I am a Personal/Professional Development Strategist and Human Resources Consultant with expertise in building personal and professional relationships. I am the owner of Zircon Consulting, Spring, Texas. As a Personal/Professional Development Strategist, I help others step into their untapped potential and build self-confidence to be the champions they were born to be.

I am a Certified Professional Coach, Certified Personality Trainer, former Human Resources Manager, internationally recognized author and speaker.

I am a member of International Coach Federation, Houston Charter Chapter; Women on a Mission to Earn Commission (WOAMTEC), The Woodlands Chapter; Advisory Board Member of iGoPink | Breast Cancer Charities of America (BBCA), The Woodlands, TX; Advisory board member, Montgomery County Association of Business Women (MCABW), Conroe, Texas; and Advisory board member, Services Cooperative Association's Womens Business Center, Houston, Texas.

In May 2012, I joined WOAMTEC The Woodlands, TX Chapter. Before joining WOAMTEC I was looking for an organization to help me get exposure, build relationships and grow my business. I found all this and more in WOAMTEC. The members of WOAMTEC willingly and freely share -- not wanting anyone to start from scratch.

I am extremely grateful to be a member of the WOAMTEC Executive Team.



Zipporah Singleton
VP of New Directors Training,
Executive Director of Conroe, TX
Chapter
Business Development, Radiant
Designer

I am a Christian, wife, mother, author, home educator, community leader, professional actress, drama director, photography enthusiast, industry speaker and trainer. I have been a business developer since 1998, training and helping to develop business women and men across the country to blossom and excel outside-the-box all while enjoying their life! I feels it's about relationships which builds business that transcends the economic peaks and valleys! My work as a Regional Advisor for over 10 years as a liaison for high school foreign exchange students has also given her insight across cultural lines! Learning and LISTENING is the key to success! I have truly enjoyed finding out the goals of my clients over the years and helping to facilitate and support them to achieve them... all while keeping priorities in the right order! My favorite quote is from George Washington Carver - "No individual has any right

to come into the world and go out of it without leaving behind him distinct and legitimate reasons for having passed through it"

I have been in WOAMTEC since 2013. I have been the Executive Director of the Conroe, TX chapter since August 2014.

WOAMTEC is all about prioritizing life appropriately, while still allowing its members the opportunity to have an exclusive chair in each chapter. I was drawn immediately to the concept because of the relationships that were formed. WOAMTEC was one of the key ingredients in accelerating my business when I moved to town. Although, I came to town with 15 years of experience... it didn't mean anything to those I met because they didn't "know" me. Getting tied into the community was amazing because I truly felt when I joined, my fellow members would listen and try to help me without trying to sell me their service/product or have ulterior motives. It was a breath of fresh air over and above other networking experiences.

Foremost, I bring a listening ear to the table. Above and beyond that ... as a professional, I bring enthusiasm, support, results in a simple systematic approach, excited to celebrate the members' accomplishments.



Diane Vivian
VP of Marketing
Freelance Graphic Designer
& Entrepreneur

I have over 25 years experience in the graphic design field. I am a branding and marketing expert who morphed into computer graphics in the early nineties. I love working one-on-one with clients to create an effective brand and professional marketing. I do all facets of design starting with logo design, business cards, printed marketing materials like rack cards and brochures, letterhead packages, pocket folders, website design and advertisement for magazine and web. I am

proud to be the Marketing VP.

I am 10 years with WOAMTEC and am one of the first Heathrow chapter members.

I love the relationship approach to networking that WOAMTEC promotes - not just giving out a business card. By being a steady part of the group, alliances and partnerships are made and business is generated by members actively promoting other members. I have personally gained many good friendships and business activity through my association with WOAMTEC.

My graphic design business can help any member or referral looking to improve their marketability. I bring loyalty to the cause, steadfastness to the mission and respect for all those involved.



Toni Zufelt
VP of Strategic Growth
for Central Florida
Event Planner & Owner,
It's Now or Never Events

Growing up in foster care, it took me many years to find the "me" that makes me proud and accomplished and fills my inside. Being an Event/Meeting Planner/Manager is what I love to do, and have enjoyed the journey for over 33 years. But, it is not my whole purpose.

If I have discovered anything about me, it's that my "purpose" is to build up, lift up, make things and people better than when I arrived. In all the events I plan, my goal is to make the customer happy and feel like they've been heard, like their vision has been seen and experienced.

This is what I purposely set out to do with WOAMTEC. The first time I walked into a WOAMTEC meeting, I felt at home. The strength, hearts and minds of the women and men that I met put my courage to the test and I still feel that way. A remarkable, all knowing group of women and men who support you, talk with you, work with you, build you up without taking anything away from you is where I want to be.

The WOAMTEC I know and am looking forward to wants to ROAR with its energy and vitality. It dreams of all that it can be and will be and needs the touch of all who see that vision. Help us construct the road that will lead us there. Help us deliver the best of what has been entrusted to us. Let's make WOAMTEC the driving force it was meant to be. Help me fulfill my "purpose", and hopefully yours in the process! To use a quote from today, "Time's Up", for WOAMTEC, "This is more than a moment, it's a MOVEMENT!"



Amy Keel
VP of Social Media
Marketing Solutions Specialist
Owner - Got SCHWAG?
Promotional Marketing

I was born and raised in a small town in Western New York, and relocated to Sarasota Florida in 1990 to follow my passion and study Fine Art at Ringling School of Art and Design. I went on from there to get my secondary degree in Drafting and Design Technology while working in print production management. I value the years spent doing hands on production, as it gave me a better understanding of the processes involved in marketing and branding, from design through output to completion.

I met my (now) husband of 18 years and moved to Marion county in 1999. I worked for a marketing

agency locally, but with the birth of my first child was compelled to start my own business doing web site design, and have been self-employed ever since! My services range from custom design and layout, printing, web development, social media management, SCHWAG (logo branded promotional products), brand development and web design.

I am the Ambassador of WOAMTEC Ocala, a chapter that has not only brought me business connections, but long term friendships that I value very much. I hold the Marketing Chair for Ignite Ocala, and work closely with the Ocala Marion County Center for Domestic Violence - my charity of choice.

I am an internationally collected artist with a passion for herbal healing, soapmaking, and music. When not working you will find me enjoying the outdoors and spending time with family.



Marilyn Simmons
Corporate Community Manager
Owner, The Tech Center, LLC

I am a techie at heart and have been the owner of The Tech Center, LLC in Orlando, Florida since its founding in 2003. Being in the technology field has allowed me to hone my business flexibility as the industry changes with lightning speed. We build and manage online communities using Facebook Groups and online forums to increase revenue or reduce clients' customer service costs. We help our clients map their "Online Sphere of Influence" so that they can better target and convert their ideal prospects.

I have been a loyal member of WOAMTEC since 2007. The friendships I have developed through WOAMTEC have extended well beyond business into my personal life. They are my first sounding board for ideas and my biggest fans. I am very excited to be working with our online Facebook communities and look forward to building our online community into a vital resource for our members.

When I am not online for business, you can find me texting or Skyping with one of my five children, walking my Siberian Husky with my amazing husband of 31 years, or cuddling with one of our cats. I am very excited about the new management team at WOAMTEC and delighted to be a part of taking it to the next level.